



# KROPZ PLC

EMERGING, AFRICAN PHOSPHATE ROCK PRODUCER

Presentation | September 2021

Mark Summers  
Chief Executive Officer





# INVESTMENT PROPOSITION



## Phosphate

- Essential to food production
- Underpinned by global population expansion
- People need to eat
- Market recovering from >10 year low



## Sub-Saharan Africa

- Fastest growing population on earth
- Low per hectare arable land fertilizer consumption
- Expected regional food demand to triple by 2050



## Opportunity

- Shipping advantages to major markets
- Quality rock concentrates
- >35 year life of mine

# Projects

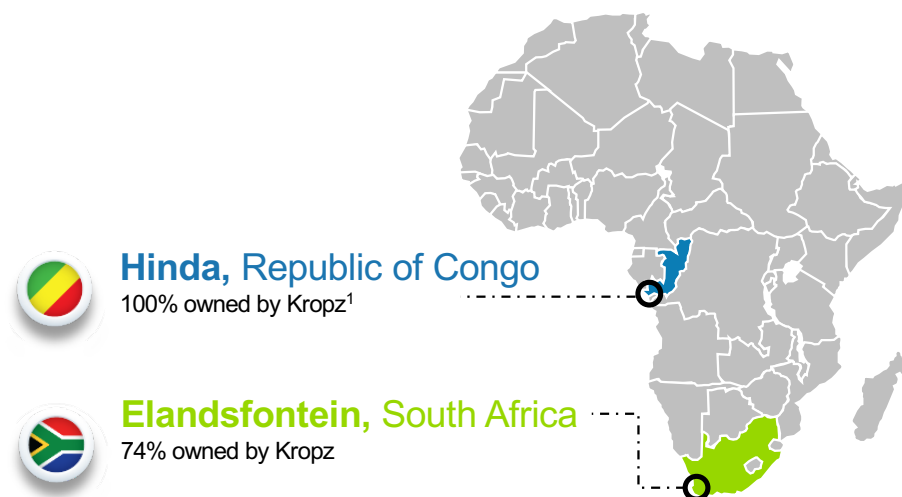


## ELANDSFONTEIN

- Value underpinned by tangible assets
- US\$160m invested in high quality processing plant and mine infrastructure
- Provides near term cashflows – steady state production 2022

## HINDA

- US\$47m invested in drilling, test work and studies
- Future growth supported by scalable Hinda project



<sup>1</sup> Subject to 10% possible participation by Republic of Congo Government

# Projects



## ELANDSFONTEIN, REPUBLIC OF SOUTH AFRICA

### Near-term cashflow, 74% owned by Kropz

- South Africa's second-largest phosphate deposit
- Low cadmium resource
- Test work confirmed robust process solution
- >1Mtpa processing facility and infrastructure largely constructed
- Rock economically upgraded to phosphoric acid, DAP and MAP
- Excellent logistics and close to port
- Traders appointed for marketing of product
- Fully permitted
- Commissioning scheduled for Q4 2021



## HINDA, REPUBLIC OF CONGO

### Medium-term growth, 100% owned by Kropz<sup>1</sup>

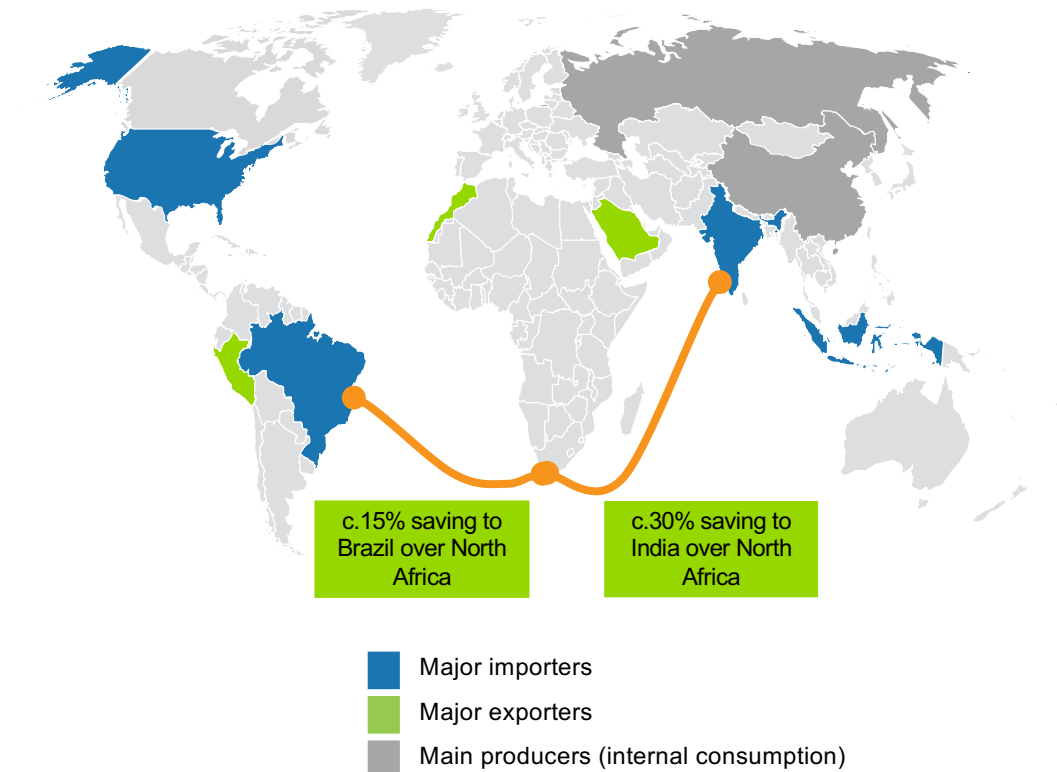
- Believed to be one of world's largest undeveloped phosphate reserves
- Rock suitable for production of phosphoric acid, MAP and DAP
- Excellent logistics and close to port
- Feasibility study being updated by Hatch for a phased approach for 1mtpa, increasing to 2mtpa

<sup>1</sup> Subject to 10% possible participation by Republic of Congo Government

# Opportunity for Kropz



## TOP PHOSPHATE ROCK COUNTRIES AND ACCESS TO MARKETS



## KROPZ POSITION

- Cost advantages through geographical location (and shipping net-backs)
- Potential synergies from blending of Elandsfontein and Hinda concentrate streams to meet specific market requirements
- Elandsfontein and Hinda can potentially contribute 4 - 5% of internationally traded rock market

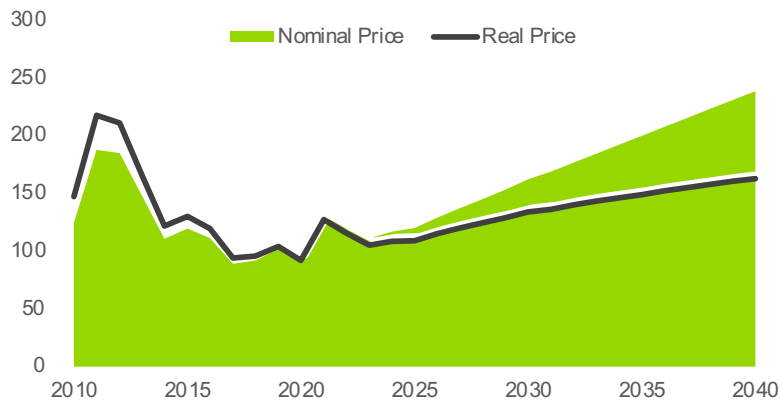
# Phosphate market: ready for a rebound



## PHOSPHATE MARKET AND DRIVERS

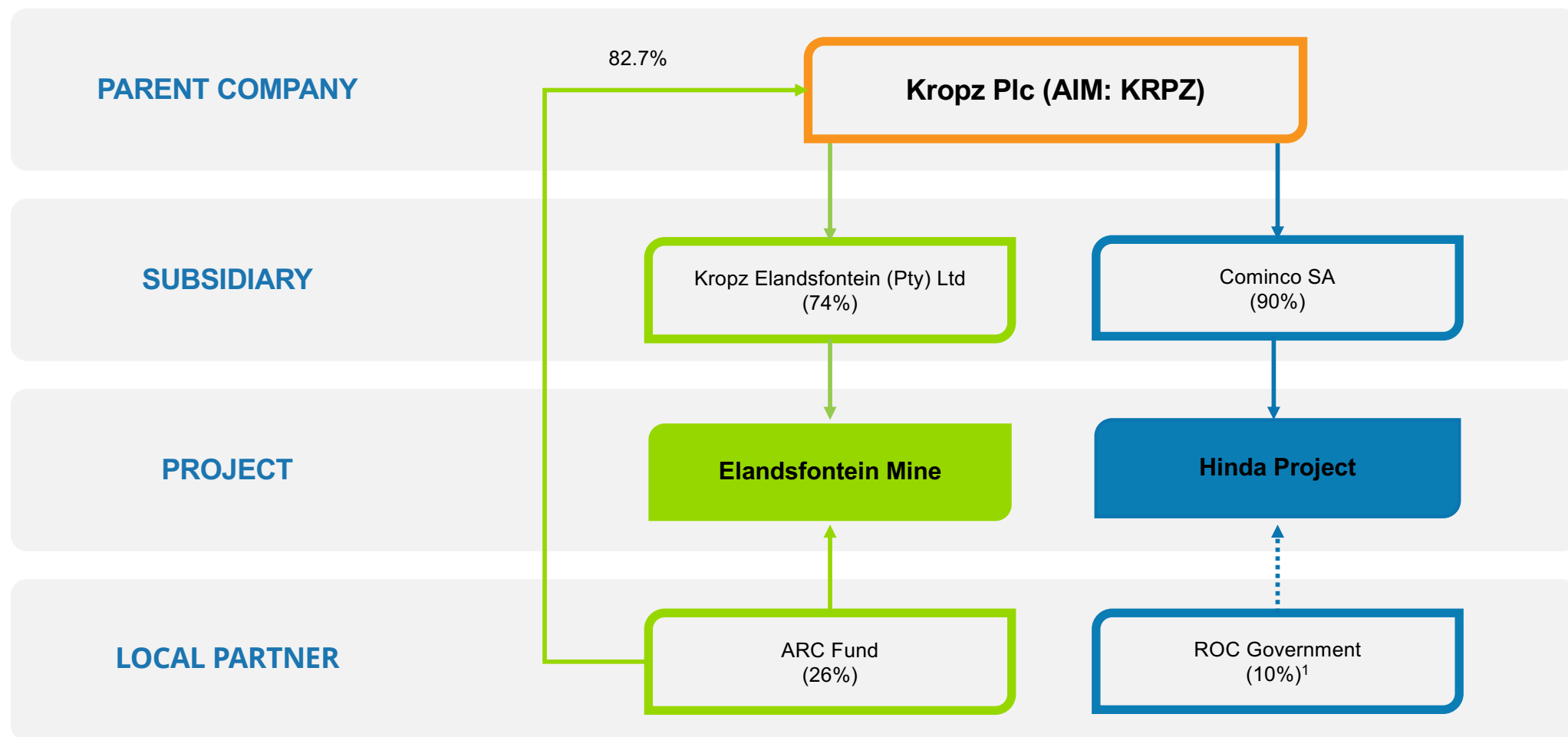
- Main driver of phosphate rock demand is fertilizer production
- Fertilizers critical to crop yields and sustaining global food supplies for expanding population
- Phosphate rock prices hit 10 year low in April 2020
- CRU forecasts >25% price increase from 2020 to 2025 (31% Elandsfontein phosphate rock)

PHOSPHATE ROCK + SULPHURIC ACID = PHOSPHORIC ACID + NITROGEN (AMMONIA) = MAP/DAP + POTASSIUM (MOP/SOP) = NPK FERTILIZER



## PHOSPHATE ROCK PRICE FORECAST

# Corporate structure



<sup>1</sup> Subject to 10% potential participation by Republic of Congo Government

# Strong board and shareholding



**Lord Robin Renwick of Clifton, Chairman**

- Former UK ambassador to USA and South Africa
- Former Deputy Chairman of JP Morgan Europe
- Extensive corporate mining experience



**Mark Summers, CEO**

- SA chartered accountant with >25 years in mining industry
- Former CFO of Gemfields plc and TanzaniteOne Ltd



**Mike Daigle, Non-executive Director**

- More than 40 years in phosphates and fertilizers
- Former VP Operations at IMC Fertilizer
- Former senior director of Mosaic JV in Saudi Arabia



**Linda Beal, Non-executive Director**

- Former partner at PwC
- UK chartered accountant for over 30 years
- NED on various natural resource companies



**Machiel Reyneke, Non-executive Director**

- Former Finance Director of Santam Ltd
- Current Finance Executive at ARC Fund
- More than 35 years' corporate finance experience

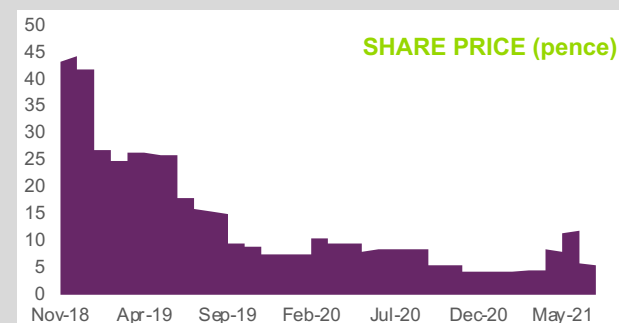


**Mike Nunn, Non-executive Director**

- Founder of Kropz, TanzaniteOne Ltd
- Mining entrepreneur with over 25 years' experience

| Shareholders                    | %    |
|---------------------------------|------|
| ARC Fund                        | 82.7 |
| Kropz International (Mike Nunn) | 6.4  |
| R&H Trust Co                    | 2.2  |
| Ackerman Group Holdings         | 2.0  |
| The Hong Investment Holdings    | 1.8  |

| Current capital structure       | %        |
|---------------------------------|----------|
| Shares in issue                 | 857.5m   |
| Share price                     | 5p       |
| Market capitalisation           | GBP42.9m |
| Cash on hand – 30 June 2021     | US\$12m  |
| Third party debt – 30 June 2021 | US\$30m  |



# ESG: Being a responsible mining company



**1. Mining industry in the spotlight**  
We need to incorporate ESG in our business strategy



**2. Public Markets**  
Investors expectations and shareholder activism



**3. Risk Management**  
Climate, social and governance risks = business risks



**4. Access to Capital**  
ESG is incorporated into the investment decision



**5. Employee Value**  
Companies with high employee value outperform, talent management



**6. Existential Issues**  
ESG adoption has become central to business strategy and viability



**7. Moral Issues**  
It's the right thing to do



**8. Reputation**  
Boost customer loyalty. Link between company reputation, ESG scores and business performance



**9. Customers focus**  
ESG can drive consumer preference

# Sustainability development goals



We are committed to work in line with the UN Sustainable Development Goals:





# OUR MINE

## Elandsfontein



- \$160m invested at Elandsfontein to date
- \$100m equity and shareholder loan from Kropz Plc
- \$30m equity and shareholder loan from ARC Fund
- \$30m project finance from BNP Paribas

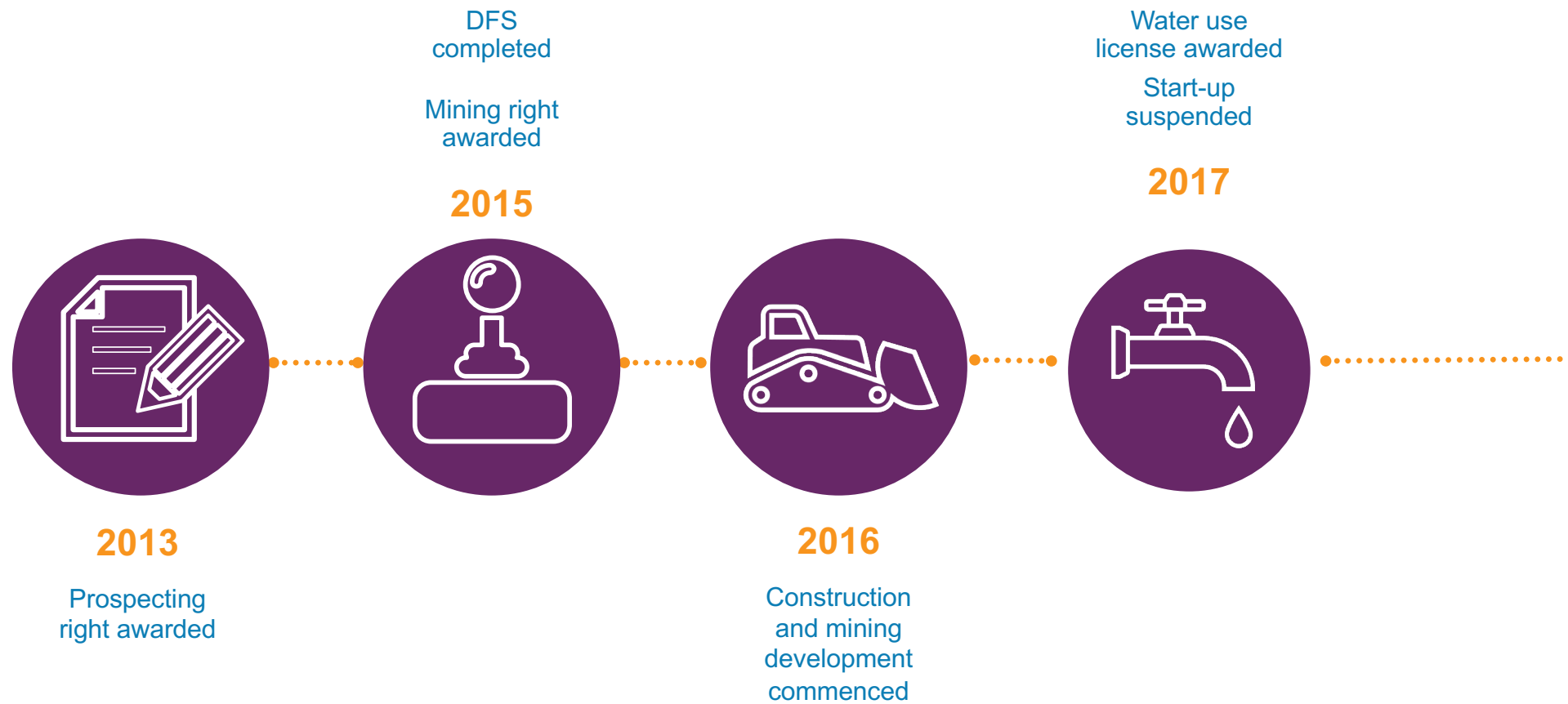


- 43km from port of Saldanha, serviced by surfaced mine road and national freight route
- Port capacity, power and water secured
- Project fully permitted
- Commissioning in 2017 suspended due to technical and economic challenges

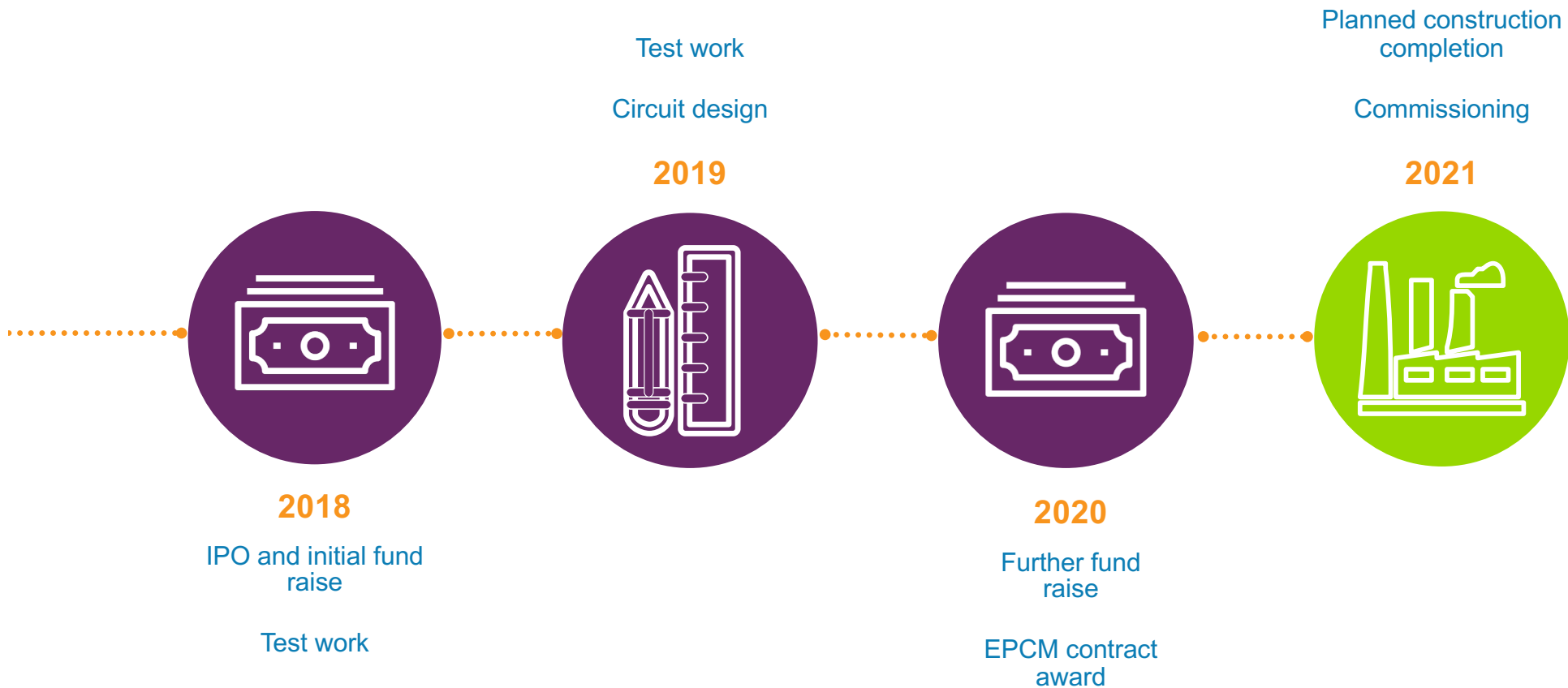


- Testing and redesign in 2018, 2019 and 2020 to confirm required process modifications
- EPCM contractor appointed Q1 2020
- Funding secured 2020 and 2021
- First ore scheduled for Q4 2021

# Elandsfontein: Timeline



# Elandsfontein: Timeline



# 101Mt

Well-defined resource, box cut developed, ore exposed

## RESOURCES AND MINING

# ELANDSFONTEIN



- Free digging, sandy deposit (15m to 30m ore thickness)
- JORC-compliant resource of 101Mt at 7.7%  $P_2O_5$ <sup>1, 2</sup>
- Probable reserve of 63.6Mt at 9.6%  $P_2O_5$  phosphate<sup>1, 3</sup>



- Mining method proven to be successful in 2016/17
- Roll-over' mining method allows effective, concurrent rehabilitation of mined out areas

| Resource <sup>1, 2</sup> | Quantity (Mt) | Grade (% $P_2O_5$ ) | Contained $P_2O_5$ (Mt) |
|--------------------------|---------------|---------------------|-------------------------|
| Measured                 | 47.5          | 10.3                | 4.9                     |
| Indicated                | 30.3          | 5.1                 | 1.6                     |
| Inferred                 | 23.3          | 5.5                 | 1.3                     |
| <b>Total</b>             | <b>101.1</b>  | <b>7.7</b>          | <b>7.7</b>              |

| Reserve <sup>1, 3</sup> | Quantity (Mt) | Grade (% $P_2O_5$ ) | Contained $P_2O_5$ (Mt) |
|-------------------------|---------------|---------------------|-------------------------|
| Probable                | 63.6          | 9.6                 | 6.1                     |
| <b>Total</b>            | <b>63.6</b>   | <b>9.6</b>          | <b>6.1</b>              |

<sup>1</sup> Resources and reserves are presented on a 100% basis, Kropz plc owns 74% of Elandsfontein; <sup>2</sup> SRK (SA) CPR November 2018 AIM Admission Document;

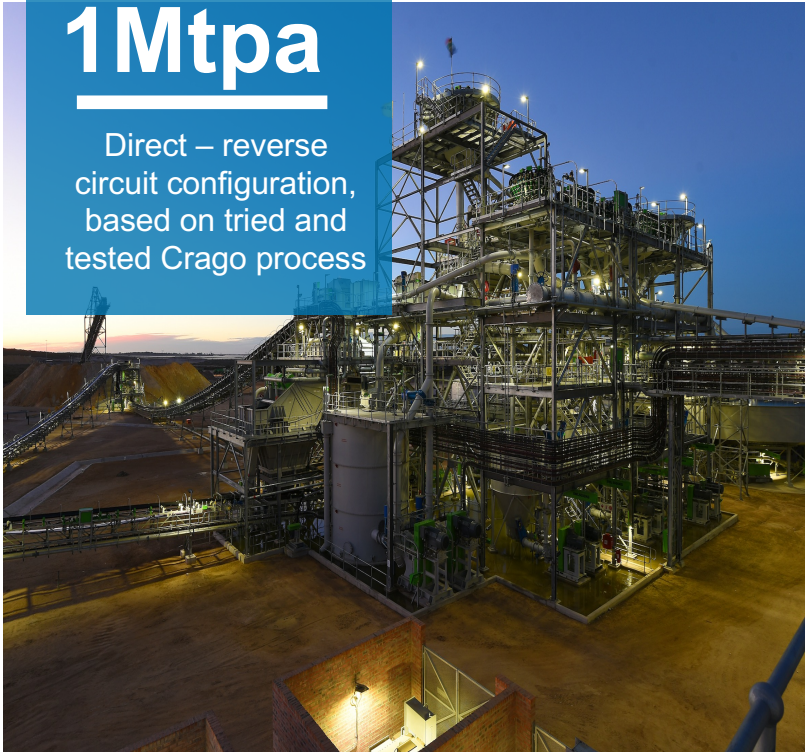
<sup>3</sup> Based on SRK (SA) CPR November 2018 AIM Admission Document modifying factors

## PROCESSING

# ELANDSFONTEIN

# 1Mtpa

Direct – reverse  
circuit configuration,  
based on tried and  
tested Crago process



- Plant designed to upgrade to >31%  $P_2O_5$  (68% BPL) with capacity of >1.0Mtpa
- Continuous pilot scale test work has shown improved flotation recoveries, even at low flotation feed grades
- Robust circuit caters for all ore types
- Based on Florida's successful Crago process
- Plant originally designed as two stages of reverse flotation



- Plant now modified to cater for a direct float, followed by reverse flotation

### Upgrades include:

- Fine screening around mill circuit to improve efficiency
- Attritioning ahead of flotation
- New flotation conditioning
- New coarse flotation stage
- Additional reagent storage areas
- New tailings thickener

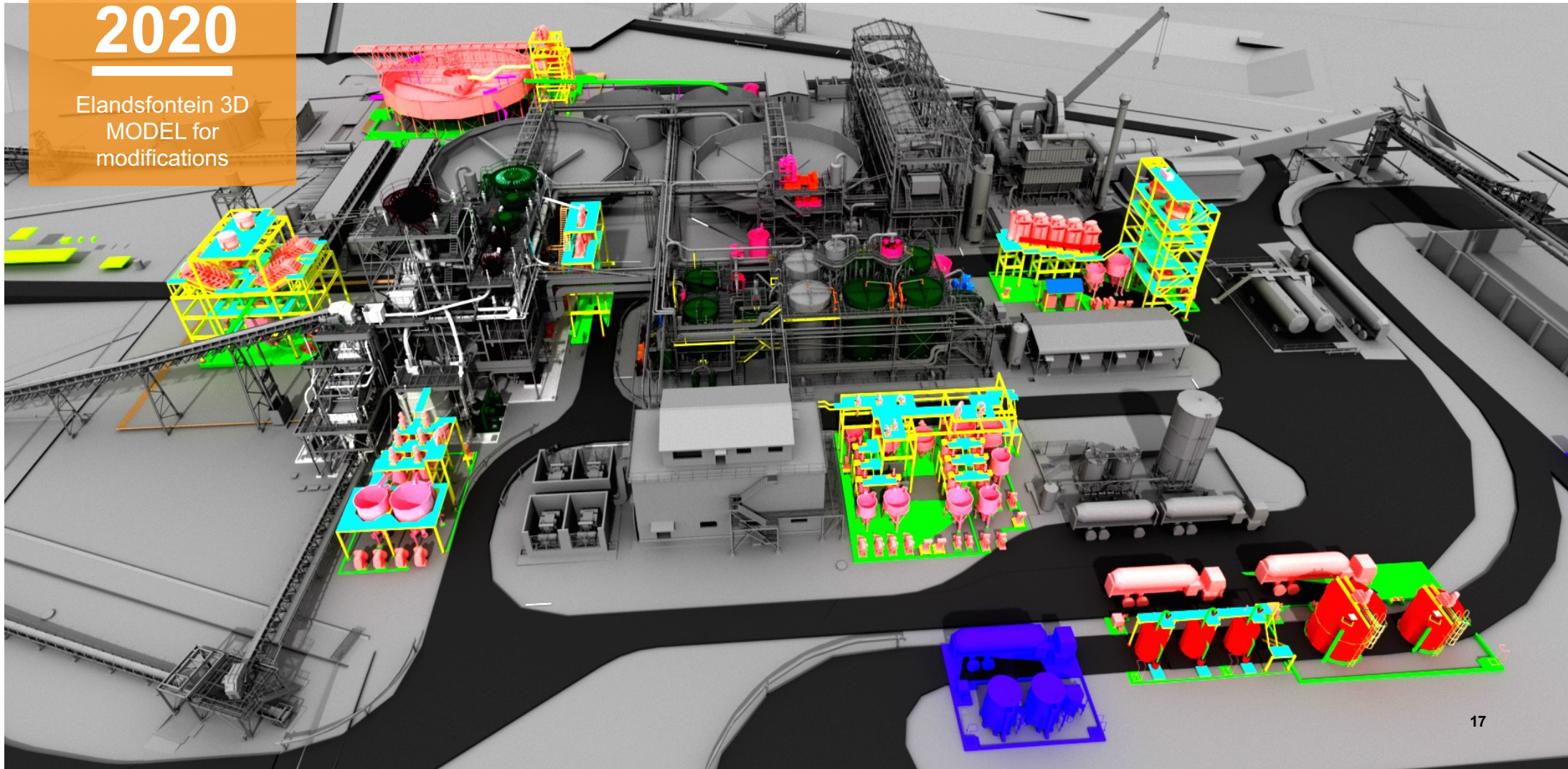
March 2017

Elandsfontein footprint



2020

Elandsfontein 3D  
MODEL for  
modifications



July 2021

Elandsfontein footprint



## Elandsfontein: LOM and economics



| Metric                            | Project                           |
|-----------------------------------|-----------------------------------|
| Current LOM (potential to extend) | 9 years                           |
| Steady state annual production    | >1Mt                              |
| Phosphate rock concentrate        | 31% P <sub>2</sub> O <sub>5</sub> |
| LOM phosphate rock production     | 8.7Mt                             |
| LOM selling price (FOB)           | \$136/t <sup>1</sup>              |
| LOM cash costs (FOB)              | \$86/t                            |



<sup>1</sup> CRU, June 2021

# OUR PROJECT

## Hinda

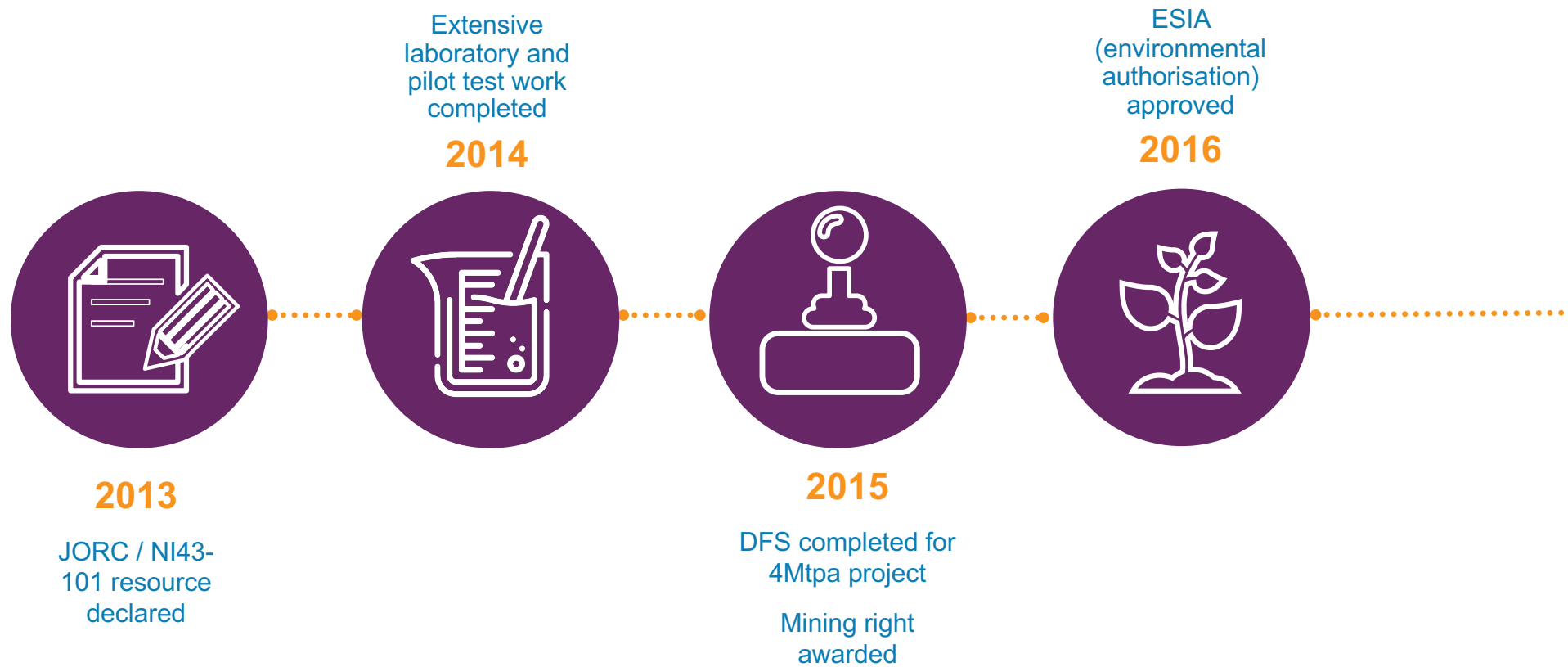


- US\$47 million invested in Hinda to date
- Extensive geological drilling (929 holes)
- Laboratory and pilot scale test work completed
- Site location 37km from port of Pointe Noire
- Close to national freight route and port capacity
- Project permitted – terms of reference accepted for modifications to ESIA

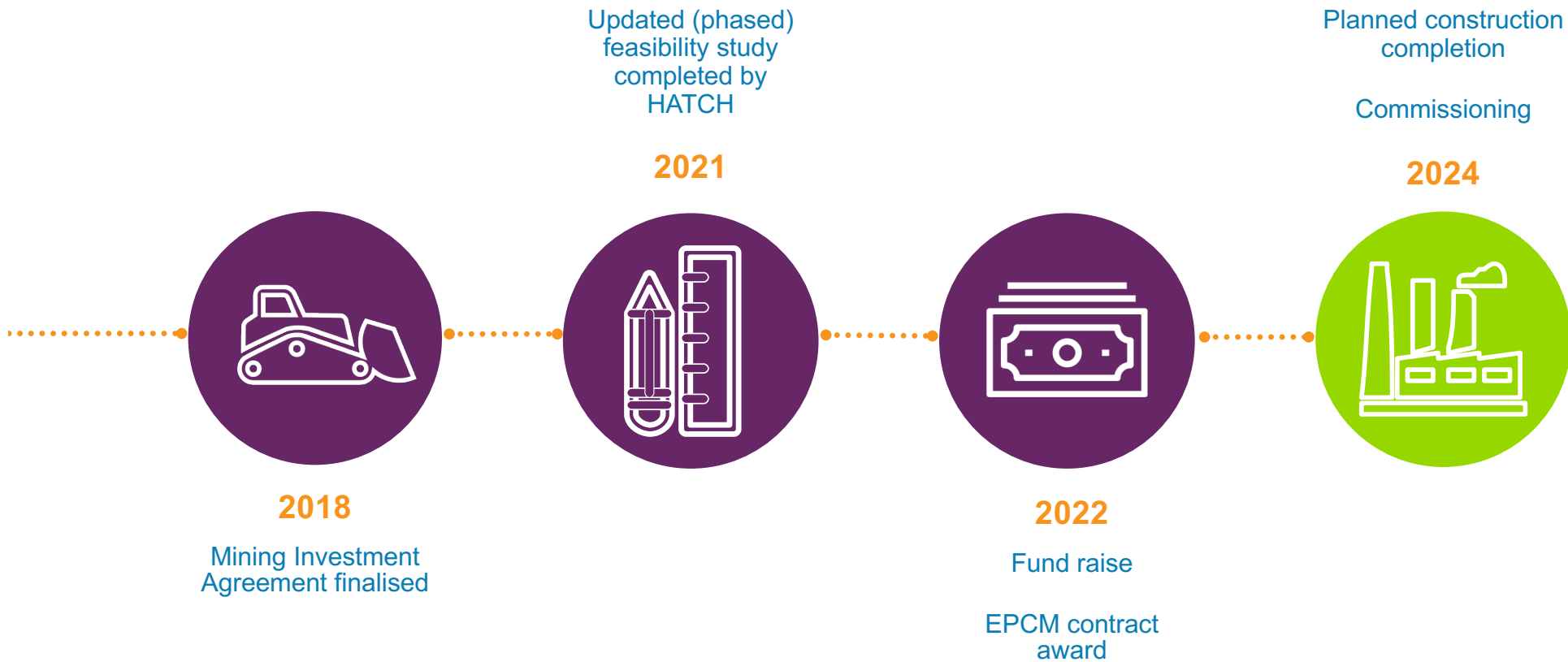


- DFS completed in 2015 for 4Mtpa project, favourable economics but >\$600 million investment (in 2015 terms)
- Attractive investment environment in Republic of Congo (renewable 25-year mining licence, MIA signed with significant tax concessions)
- FS being updated by Hatch for scalable project (1Mtpa and 2Mtpa)

# Hinda: Timeline



# Hinda: Timeline



# 676Mt

One of the world's largest undeveloped phosphate reserves

## RESOURCES AND MINING

# HINDA



- Large (>650Mt), shallow resource<sup>1</sup> at 10% P<sub>2</sub>O<sub>5</sub>
- Opencast mining, commencing with low strip ratio
- Phosphate mineralisation hosted by 300m to 800m wide corridor, within fault-bounded graben
- Two main phosphate bearing sedimentary layers, forming contiguous series up to 65m thick



- Total reserve of 404.9Mt<sup>2</sup> at 11% P<sub>2</sub>O<sub>5</sub> phosphate
- Aim to target a first phase with production between 1Mtpa and 2Mtpa
- Optimised capacity extends LOM to >25 years

| Resource <sup>1</sup> | Quantity (Mt) | Grade (%P <sub>2</sub> O <sub>5</sub> ) | Contained P <sub>2</sub> O <sub>5</sub> (Mt) |
|-----------------------|---------------|-----------------------------------------|----------------------------------------------|
| Measured              | 200.5         | 11.6                                    | 23.3                                         |
| Indicated             | 380.9         | 9.8                                     | 37.3                                         |
| Inferred              | 94.4          | 7.5                                     | 7.1                                          |
| <b>Total</b>          | <b>675.8</b>  | <b>10.0</b>                             | <b>67.7</b>                                  |

| Reserve <sup>2</sup> | Quantity (Mt) | Grade (%P <sub>2</sub> O <sub>5</sub> ) | Contained P <sub>2</sub> O <sub>5</sub> (Mt) |
|----------------------|---------------|-----------------------------------------|----------------------------------------------|
| Proven               | 158.7         | 12.1                                    | 19.2                                         |
| Probable             | 246.3         | 10.4                                    | 25.6                                         |
| <b>Total</b>         | <b>405.0</b>  | <b>11.0</b>                             | <b>44.8</b>                                  |

<sup>1</sup> SRK (UK) CPR November 2018 AIM Admission Document based on 100% basis; <sup>2</sup> SRK (UK) November 2018 AIM Admission Document mineral reserve as at 1 April 2015

# 10%

Large, shallow  
resource at 10%  
 $P_2O_5$

## OPTIMISED PRODUCTION PLAN

# HINDA



- Feasibility study update will target phased production capacity of 1Mtpa, increasing to 2Mtpa in phase 2
- Optimised production rate will reduce capital costs and simplify operations
- Switching from owner operated model to contractor operated



- Replacement slurry pipeline infrastructure with trucking for transport of concentrate to port
- Use of existing port of Pointe-Noire for Phase 1
- Purpose-built facility at Port Indienne for Phase 2
- Reorganisation of the site infrastructure / facilities to a single location, avoiding additional capital investment



- Possible removal of in-pit crushing and conveying components, and reducing complexity of mining and backfilling operations
- Improved trafficability within the pit through use of smaller volume mine trucks
- Increasing spatial coverage of test work samples from 5 years to 13 years

## Hinda: infrastructure



### PORT

New quay at  
Pointe Noire



### ROAD

RN1 highway,  
Pointe Noire

# THANK YOU

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